

TKS Questions & Answers: Consignor



Do you have questions about Being a TKS Helper, Consignor, or Shopper?

We have answers for you! Can't find what you are looking for? Email us: terikidzconsign@gmail.com

TKS Consignor Q & A

- What is my consignor number and where do I find it?
 - Your consignor number is emailed to you immediately after registration. Keep this email – you will use your consignor number to log into **My Sale Manager (MSM)**, our consignor portal.
- When can I start tagging my items?
 - Once the current sale season is open, you may start tagging immediately.
 - Your **MSM** portal is ready to use as soon as you register.
 - We recommend tagging early to avoid last-minute stress.
- Where can I learn how to consign?
 - You can learn easily by using:
 - **TKS Consignors Private Chit Chat Facebook Group** (fast answers, photos, videos)
 - Terikidzconsignment.com → **Consign Tab** (instructions, tagging guides, supply list, standards)

★ ITEM LIMITS

- How many total hanging clothing items can I bring?
 - 300 hanging clothing items per consignor
 - **Mega Consignors** have no hanging limit
 - Infant hanging (0-18 mo): max 50 items
 - Does not include **Specialty & Holiday Sections** (Infant only)
 - Juniors: 25 items (true Juniors only- NO WOMENS)
 - Young Men: 25 items
 - Women's Boutique: 30 high-end brands only
- Who qualifies as a **Mega Consignor**?
 - Mega Consignors are consignors who earned \$500 or more at the previous sale (amount earned, not total sold).
 - Mega Consignors are not limited to 300 hanging items
- How many infant hanging clothing items (0-18 months) can I bring?
 - You may bring up to 50 hanging infant items.
 - This does NOT include:
 - Swaddle wraps
 - Seasonal/Holiday specialty items
- How many Juniors items can I bring?
 - You may bring 20-25 Juniors hanging items.
 - Only true Juniors styles are accepted.
 - Women's clothing may NOT be placed in Juniors.
- How many Young Men's items can I bring?
 - You may bring 20-25 Young Men's hanging items.
 - Styles must be appropriate for teen/young adult males

- What is accepted in the **Women's Boutique** category?
 - Only higher-end boutique brands are accepted.
 - This category is small and intended for high-quality items only.
 - Do NOT place non-boutique women's clothing in Juniors.

Women's Boutique & Name Brands Accepted & Not Accepted at TKS LIMIT OF 30 HANGING ITEMS

TKS's primary market is **Kids Everything, Not Women's Clothing**, so we accept **VERY LIMITED** Women's new and pre-loved boutique and higher-end brand items (**purchased within the last 3-4 years**) from **Petite to Plus Size**. This includes clothing, accessories, handbags, shoes, and jewelry. Limit of 30 Hanging Items.

WOMEN'S BRAND'S ACCEPTED	NOT ACCEPTED	
• Aldo • Alter'd State' • Ann Taylor • Anthropologie • Banana Republic • BCBG • Bebe • Birkenstock • Boden • Burberry • Cabi • Chanel • Citizens • Coach • Dolce Vita • Eileen Fisher • Frame • Free People • Frye • Golden Goose • Gucci • Hunter	• JCrew • Judy Blue • Kate Spade • Kendra Scott • Levi's • Lilly Pulitzer • LL Bean • Louis Vuitton • Lucky • Lululemon • Madewell • Matilda Jane • Michael Kors • Michael Stars • Nordstrom Brands • North Face • ON • Paige • Patagonia • Ralph Lauren • Sail to Sable • Sam Elderman • Sevens	• Spanks • Splendid • Tory Burch • Trina Turk • True Religion • Twine and Twig • Ugg • Vera Bradley • Vervet • Vince Camuto • White House BM • Zara • Zylia
• Gap (Limited Accepted) • H&M • Jordache • Lane Bryant • Lularoe • Mudd • Popsugar • Rue 21 • Sofia Jeans • Sonoma • Teen Clothing Brands • Time and Tru • White Stag • Wonder Nation	• All Cat & I's Fashion • All Maurices • All Shein • All Target, except NWT • All Temu • All Walmart, Brands • Apt. 9 • Athletic Works • Candie's • Catalina • Charlotte Russe • Chicos • Croft & Barrow • Dana Buckman • Elle • Faded Glory • Forever 21 • Gap (Limited Accepted) • H&M • Jordache • Lane Bryant • Lularoe • Mudd • Popsugar • Rue 21 • Sofia Jeans • Sonoma • Teen Clothing Brands • Time and Tru • White Stag • Wonder Nation	

- Should I price Infant-18 Months clothing differently?
 - YES. We receive a large amount of Infant-18 Months sizes.
 - Price competitively and allow discounting – they sell best this way.

Quality Standards + Season Appropriate Items

TKS is a Seasonal Sale and accepts **ONLY** season-appropriate items. The items listed below are **NOT** the entire list of items accepted during that season. This list only includes the items we receive the most questions about.

<p>Clothing Unacceptable Item List Below</p> <ul style="list-style-type: none"> • No Name with First/Last Name • No broken zippers/missing buttons • No Poi Holes from Tagging • Smell of Cigarette Smoke/Dog Hair • No Holes/Tears • No stains/Color Bleed • No faded/brownish items 	<p>Items NEVER Accepted</p> <ul style="list-style-type: none"> • No Home Decor (only Child Themes) • No Breast pumps • No Used Diaper bags • No Used Maternity (without belt) • No Used Maternity pants • No Concert/Voice or Consolines • No Computer Games • No Wedding Gowns • No Used Underwear • No Adult Bedding • No Recycled Items • No Concert/Voice or Consolines • No Used/Recycled Items (hair products/makeup/styling tools) • No Stuffed Animals (only interactive or Disney characters)
<p>Winter/Fall Seasonal Items</p> <p>NOT ACCEPTED</p> <ul style="list-style-type: none"> • No Summer T-shirts • No Spring/Ban Dresses • No Summer Tops • No Summer Shorts • No Denim • No Bathing Suits • No Beach/Towels <p>ACCEPTED</p> <ul style="list-style-type: none"> • All Jackets • All Lilly Pulitzer • Athletic Wear • Crocs • Winter/Holiday Items • New in Package • Stock/Underwear 	<p>Spring/Summer Seasonal Items</p> <p>NOT ACCEPTED</p> <ul style="list-style-type: none"> • No Overlays • No Hoodies • No Windbreaker • No Sweats • No Leather Boots • No Winter Tops/Items • No Bathing Suits • Holiday Below • New in Package • Stock/Underwear <p>ACCEPTED</p> <ul style="list-style-type: none"> • Light Rain Jackets • Jeans/Thakhi Pants • Converse/Ban Boots • Athletic Wear • Bathing Suits • Summer/Summer Items • New in Package • Stock/Underwear

Summer/Seasonal Wear: St. Patrick's Day, Patriotic Day,
Winter/Holiday Fall: Halloween, Thanksgiving, Christmas
We price ourselves on selling quality used items at discount prices that meet our quality standards.
We **REJECT** ALL items that do not meet our standards.

TKS Consignor Q & A Continued



★ ACCEPTED ITEMS

- What clothing sizes does TKS accept?
 - Sizes Infant-18, Juniors, Young Men, Maternity, and Women's Boutique.
- What shoes does TKS accept?
 - We accept:
 - Kid-appropriate shoes (all sizes)
 - Juniors & Young Men shoes
 - Women's Boutique shoes
- *Shoes must be clean, secured together, and zip-tied.*
- What clothing sizes does TKS accept?
 - Sizes Infant-18, Juniors, Young Men, Maternity, and Women's Boutique.
- What non-clothing items are accepted?
 - We accept most kid-appropriate items, including:
 - Toys
 - Books
 - Puzzles, games, crafts
 - Sports equipment
 - Outdoor toys
 - Infant gear
 - Furniture
 - Decor
 - Electronics

• What seasonal items are accepted?

- Spring/Summer sale: Easter, Patriotic, Swim, Rain Jackets
- Fall/Winter sale: Christmas, Thanksgiving, Halloween, Snow & Coats

✗ UNACCEPTED ITEMS

- What items cannot be sold at TKS?
 - TKS does NOT accept:
 - Play clothing
 - Breast pumps
 - Stuffed animals (unless interactive)
 - Diaper pails
 - Used crib mattresses (unless on a crib/toddler bed)
 - Mature-rated media
 - VHS, cassettes, PC games Parenting books
 - Non-boutique women's clothing
 - Destination shirts
 - Thirty-One (unless kids related)
 - Adult jewelry (except boutique)
 - Freebie items such as: • Hospital diaper bags• Fast-food toys• Sample formula

- We do NOT accept used:

- Pacifiers
- Bottle nipples
- Underwear
- Socks

*Only sealed, new-in-package versions are accepted.



★ PREPARING ITEMS

- What condition do items need to be in?
 - All items must be:
 - Like-new
 - Clean
 - Odor-free
 - Organized
 - No stains, rips, or damage
 - No missing parts
 - No recalls
- *Everything is inspected. Bring your BEST!
- How should I prepare clothing?
 - All clothing must be on hangers
 - Hanger hook should face like a "?"
 - Wire/metal hangers preferred
 - Secure bottoms with zip ties
 - Group items by gender → size → category
 - Shake-test every item
- Mooresville Fall Sale only: NO Thick plastic/tube hangers
- Can I bundle items to make outfits?
 - Yes
 - Clothing- You may bundle same-size items or create outfits on one hanger.
 - Other Items- You may bundle items, always ask yourself
 - Would I want to buy these items together?
- How should I prepare shoes?
 - Clean thoroughly
 - Zip-tie together
 - Place by gender and size at drop-off
 - Infant booties may be in baggies
- How should I prepare toys, baby gear, and large items?
 - Include manuals, instructions, and original retail value
 - All items requiring power must have WORKING batteries
 - Bundle multi-piece sets
 - Large items must be fully assembled at drop-off

★ PRICING

- What is the minimum price?
 - \$2.00, in increments of \$0.50.
- Should I allow discounting?
 - YES – highly recommended for best sell-through.
- Should I allow donation?
 - We always suggest donating your items after the sale!
 - If you choose donation, unsold items are reduced to 75% off after the 50% sale and donated to support the local community.
 - The "Smile & Go" drop-off option is available to donation consignors.

TKS Consignor Q & A Continued



★ Tagging

- What are the tagging rules?
 - Tags must go through a **SEAM**, never through fabric
 - Use white 65 lb cardstock
 - Attach to top-right of clothing or right armpit
 - Zip-tie shoes
 - Do NOT tape over the barcode
 - **THIS INCLUDES CLEAR TAPE**

★ DROP-OFF APPOINTMENTS

- Do I need a drop-off appointment?
 - Most consignors will need a drop-off appointment.
 - Your requirements depend on whether you have a helper shift and when that shift occurs:
 - Consignor ONLY (no helper shift):
 - You must schedule a drop-off appointment in **MSM**.
 - Helper Shift BEFORE 12PM Thursday (Presale Helper):
 - 300 items or less:
 - Arrive 30 minutes early or stay after your shift to drop off
 - Over 300 items:
 - You must schedule a drop-off appointment
 - Helper Shift AFTER 12PM Thursday:
 - You must schedule a drop-off appointment.
- What is "Smile & Go" Drop-Off?
 - If you donate 100% of your unsold items:
 - Stay in your car
 - HONK
 - TKS Helpers unload your vehicle
 - You receive your shopping pass
 - Fastest drop-off option!

★ DROP-OFF PREP

- How should I organize my hanging clothing for drop-off?
 - Organize by:
 - Gender
 - Size
 - Category (Boutique, Pajamas, Seasonal, Dance, Sports, etc.)
- How should I organize bin/loose items?
 - Group items by category such as:
- Toys • Puzzles & games • Outdoor • Room décor • Sporting goods
- Crafts • Infant • Electronics • Holiday • Infant toys
- Do large items need assembly?
 - YES – all large items must be fully assembled at drop-off.
 - A "Large Item Tag" must also be filled out.
- Do I need to leave a bin for unsold items?
 - If you are not donating everything:
 - **Leave a plastic bin labeled with your consignor number on all 4 sides.**
 - If no bin is left, a \$5 fee will be deducted.

★ EARNINGS & HELPER SHIFTS

- How much do consignors earn?
 - 60% – consignor only
 - 65% – +4 hours
 - 67% – +8 hours
 - 70% – +12 hours (must include setup or sort)
 - 72% – +16 hours (must include sort)
 - 75% – +20 hours (must include sort)

*Helpers always shop FIRST.

- What do helpers do?
 - Helpers may assist with:

- Setup
- Drop-off
- Inspections
- Organizing racks and tables
- Helping shoppers
- Sorting
- Breakdown
- Meal/snack shifts

*There is a spot for everyone!

★ Same Number Consignor:

- Can I consign at both locations?
 - YES – you can consign at **Mooresville** and **Salisbury** with:
 - **✓ No extra work**
 - **✓ No re-tagging**
 - **✓ Two chances to sell your items**
- See Our **TKS CONSIGNOR REGISTRATION GUIDE**
- Questions: Email terikidzconsign@gmail.com

★ DEADLINES

- When does drop-off and helper scheduling close?
 - The Friday before Set-Up at **NOON**.
- When does the tagging system close?
 - The tagging system closes **Wednesday** of drop-off week at **NOON**.
 - (You may still print tags after the system closes.)

★ CONTACT INFORMATION

- Who do I contact with questions?
 - Email: terikidzconsign@gmail.com
 - During sale week: **TKS Chit Chat Facebook Group**

*We are always happy to help!

TKS Consignor Earnings Percentages + Helper Options		
PERKS	Shop EARLY	% of Consignor Sales
Helper Shifts Can Be Split into Multiple 4 Hour Shifts (Min. 4 hrs. Per Shift Req.) # of Helper Shifts Can Be Split To Receive Multiple Shopping Passes - See Ex. Below Ex. 8 Shifts Split to receive (2) 2 Helper Shift Passes - Entry Time is 8pm for both passes	Shop @ 2pm	75%
MAXIMIZE Earnings & Shop EARLY Must include 1 Shift Only	Shop @ 2:30pm	72%
5 Helper Shifts (20hrs) Must include 1 Shift Only	Shop @ 3pm	70%
4 Helper Shifts (16hrs) Must include 1 Shift Only	Shop @ 3:30pm	67%
3 Helper Shifts (12hrs) Must include 1 Shift Only	Shop @ 4pm	65%
2 Helper Shifts (8hrs) Must include 1 Shift Only	Shop @ 5pm	60%
1 Helper Shift (4hrs)		
Consignor Only		